

**IMPORTANT NICHE DISTRIBUTER
(DISTRIBUTION, MAJOR CONSTRUCTION)**

NEW YORK , NEW YORK

Listed Price: \$ 3,200,000

Listing ID: C2221215

Listing Details**Business****Description:****The Company offers One Stop Shopping to the general contractor**

One stop shopping to the general contractor marketplace specializing in the specification sections 10, 11 and 12 of manufactured products. The company sells and supports products such as toilet partitions and accessories, lockers and metal shelving, fire extinguishers and cabinets, cubicle curtain racks, postal and telephone specialties, floor mats and frames, appliances and unit kitchens and visual display products and projection screens. Superior project management teams provide expertise in job-site coordination, material and labor scheduling, on time delivery and most of all knowledge of all their product lines. They provide these services and products for wide array of organizations including airlines, airports, apartment buildings, colleges/universities, financial institutions, fire houses, government agencies, hospital/health care, multi-level buildings, municipalities,

Parks/recreation facilities, police stations, prisons, public/private schools, religious institutions, retail stores, restaurants/theaters and warehouses.

Competitive pricing, reliability, integrity and expertise are among the key ingredients in the successful business recipe of the Company,.

CLIENTS INCLUDE :

300 Madison Avenue	Monroe College
330 Jay Street	Nassau County School
7 Times Square	Districts
Tower	NBA
ABC TV	New Amsterdam Theater
Alvin Ailey Dance	New Jersey School
Theater	Construction Corporation
American Museum of	New York University
Natural History	North Shore-LIJ Health
Atlantic Terminal	System
Babies R Us	Norwegian Nursing Home
Bellevue Hospital	NY Presbyterian Hospital
Bergdorf Goodman	NY Public Libraries
BJ's Wholesale	NYC Fire Department
Bloomberg's	NYC Health & Hospitals
Borders Books	Corp
Bronx Botanical	NYC Off Track Betting
Gardens	NYC Police Department
Brooklyn Museum of	NYC School Construction
Art	Authority
Cablevision	NYC Transit
Calvin Klein	NYS Dormitory Authority
Cadwalader	NYU Medical Center
Wickersham & Taft	Pace University
Cardoza School of	PC Richard's
Law	Penn Station
Carnegie Hall	Pilgrim State Psychiatric
Carnegie Mellon	Center
University	Port Authority of New York-
CBRE	New Jersey
Chadbourne & Park	Radio City Music Hall
Church of Latter Day	Rockefeller University
Saints	Rockland County School
Cingular	Districts
City College of NY	Rutger's University
Columbia University	Somerset Medical Center
Con Edison	St Joseph's Medical
Disney Publishing	Center
Duane Reade	St. John's University
Estee Lauder	State of Connecticut

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Federal Reserve	School Districts
Bank	Stony Brook University
Fortunoff's	Hospital
Fulton Fish Market	Strand Theater
Galyan's Sports	Suffolk County Community
Goldman Sachs	College
Jet Blue	Suffolk County Dept of
Jones Beach State	Labor
Park	Suffolk County School
JP Morgan Chase	Districts
Kings County Hospital	SUNY @ Stony Brook
LA Fitness	Target Stores
Lawrence Hospital	The Jewish Guild for the
LI Children's Museum	Blind
LIRR/MTA Stations	Time Warner
Lutheran Medical	T-Mobile
Center	US Courthouse
Max Capital	US Post Offices
McCann Erickson	VA Hospitals
McGraw-Hill	Verizon
Companies	Vivian Beaumont Theater
McGuire Air Force	Wells Fargo
Base	West Point Military
Metropolitan Museum	Academy
of Art	Westchester County
Microsoft	School Districts
MOMA	Winthrop Hospital
	YMCA/YMHA

Gross Revenue:	\$ 12,000,000
Cash Flow:	\$ 800,000
FFE:	\$ 100,000 (Included in Price)
Real Estate:	\$ 1,200,000
Inventory:	\$ 5,000 (Included in Price)

Form of Ownership: S Corp

Terms and Conditions: NEGOTIABLE

Reason for Sale: RETIREMENT (POSSIBILITY FOR OWNER TO STAY ON AS A CONSULTANT)

Training & Support: COMPLETE TRAINING AND SUPPORT INCLUDED IN SALE

Operations

Year Established: 1936

Days & Hours of Operation: 8-6 M-F

Owner Hours: 35

Employees: 20

Managers: 2

Absentee Owner: No

Location

Lease Expire: 0000-00-00

Option: NEW 10 YEAR LEASE / option to purchase the building

Type of Location: Stand Alone

Facilities: A STAND ALONE BUILDING IN AN INDUSTRIAL PARK WITH PLENTY OF PRIVATE PARKING.

Summary

Historical Summary: Serving the construction marketplace since 1936. Originally offered hand trucks, shelving, materials handling and lockers in the NY-NJ area. Changed the model in the 1990s by targeting the needs of general contractors for corporate buildings, universities, hospitals, local government and sports and entertainment facilities.

Owner Qualifications: Business Experience

Competition: **VERY LIMITED-** no competitor can provide the pricing, reliability and expertise in this niche space.

Potential Growth: UNLIMITED

Financing/Terms: NEGOTIABLE

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