

COMPANY OVERVIEW

Central Florida Electrical Co (“CFEC” or the “Company”) was incorporated in the mid-eighties. This multiple award-winning electrical contracting company has served the commercial and residential markets since its inception. This electric company boasts around \$10 Million in annual revenues and has about 70 strong and talented employees. The company provides a full range of services and has generated a highly prized reputation for excellence and value. A 2020 EBITDA projected at about \$1,545,000 (SDE \$1,722,000).

BUSINESS STRENGTHS

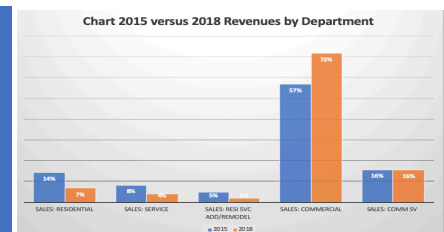
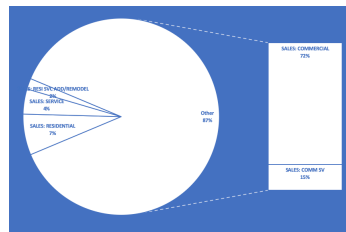
Summary. CFEC provides a wide range of services from small jobs such as replacing outlets and switches to full-scale planning and installation for large, new retail centers. Company has bonding capacity in the \$5M to \$7M range. Projects are professionally managed by seasoned Project Managers leading a team of qualified and trained electrical mechanics. Experienced warehouse staff, purchasing agents, and manpower/asset dispatchers are in support of planning every project. Company has the talent to provide quick analysis of the required service by highly qualified mechanics or division manager. Well stocked reliable service vehicles with modern tools and an extensive supply of parts will solve the issue at hand.

Devoted and Knowledgeable Management Team and Workforce. CFEC’s management team has been in place since the mid-eighties. Further, the Company has a multi-disciplinary organization with a team of nearly 70 personnel experienced in the fields project management, new installation, planning, design, business development and much more.

Awards, Registrations, Licenses, Memberships, Etc. Recipient of numerous organization and community-based awards. Fully license and crossed trained team network. Connected numerous organizations and stands in leadership within the industry.

New Construction Commercial Projects include:

- multi-floor office buildings
- call centers
- healthcare
- hospitality
- manufacturing

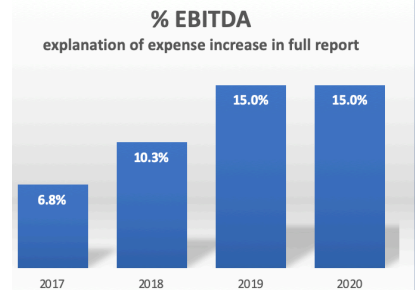
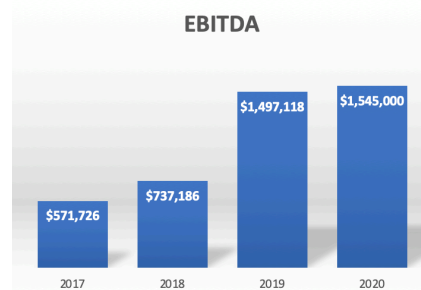


FINANCIAL OVERVIEW

REVENUE TRENDS



EARNINGS TRENDS



QUALITY NOTE

Very low Workman's Compensation Modification Rate Technicians & Mechanics Carry OSHA 10 cards
On Staff Safety Director Supervisors & Managers Carry OSHA 30 cards
Fully Implemented Safety Program Training & Team Motivation Processes

HISTORICAL INCOME STATEMENTS

Year	2020		2019		2018	
	Owner Estimate Projected	%	Annualized (data of Oct 19)	%	Accountant Financials	%
Income						
Revenues	\$10,300,000		\$9,914,198		\$8,231,107	
Other Income (Loss)			\$68,707	0.7%	\$69,823	
Total Income (Revenue)	\$10,300,000		\$9,982,906		\$8,300,930	
Cost of Goods Sold	\$6,000,000	58.3%	\$7,439,873	74.5%	\$4,568,168	55.0%
Gross Profit	\$4,300,000	41.8%	\$2,543,033	25.5%	\$3,732,762	45.0%
Expenses						
Total Expenses	\$2,578,000	25.0%	\$867,348	8.7%	\$2,876,425	34.7%
Seller's Discretionary Earnings	\$1,722,000	16.7%	\$1,675,685	16.8%	\$856,337	1030.0%
EBITDA	\$1,545,000	15.0%	\$1,463,285	14.8%	\$737,186	9.0%

Year	2019	
Data Source	ACTUAL (data of Oct 19)	%
Total Income (Revenue)	\$8,319,088	
Cost of Goods Sold	\$6,199,894	74.5%
Gross Profit	\$2,119,194	25.5%
Total Expenses	\$839,731	8.7%
Seller's Discretionary Earnings	\$1,428,268	16.8%
EBITDA	\$1,279,463	15%

Additional Information

Associated Builders and Contractors reported in October 2019 "nearly 63% of contractors expect sales to rise over the coming six months. More than half expect larger profit margins while about three in five contractors expect to expand staffing levels."

Legacy Venture Group USA has been engaged as the exclusive advisor for the Company. A comprehensive business review is available through Legacy Venture Group USA upon execution of a Non-Disclosure/Confidentiality Agreement. Under no circumstances should any contact be made to the Company's employees, suppliers, or customers without the Company's consent.

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