United MedCare Capital is pleased to present the following acquisition opportunity to select strategic buyers



Investment Highlights

- FY 2019 Gross Revenues of \$5.2M
- Seller Discretionary Earnings of \$841K
- Great as a platform, tuck-in or to expand geographic coverage
- Limited day to day owner involvement
- Key Employees/Managers and Caregivers expected to stay following sale
- Turn key opportunity
- Licensed to cover the entire state of Tennessee
- Significant economy of scale opportunities for strategic buyers covering same areas

Revenue by Payer



Summary Financial Info



Tennessee Home Care Agency

In operation since the early 2000's this agency is licensed to provide non-skilled services throughout the entire state. They provide services to both the Medicaid eligible population through the CHOICES waiver program and the private pay market. Gross 2019 revenues were just under \$5.2M. Breakdown of census and gross revenue is roughly 80% waiver and 20% Private Pay. Trailing three year average seller discretionary earnings as a percentage of sales is 18%. Strong management and care giver team in place and the current owner's day to day responsibilities are limited to small accounting functions. The agency can and does operate in the absence of the owner.

For more information about this opportunity, please contact David Keene by telephone at 800.581.5290 Ext 700 or email:

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Please visit our website at: http://www.unitedmedcarecapital.com for more information about our firm.



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