



## GROWING CIVIL ENGINEERING & SURVEYING SERVICES FIRM

NORTH TEXAS | COMPETITIVE, ENGINEER-LED BUSINESS WITH RECORD 2020 REVENUES & PROFITABILITY

### COMPANY OVERVIEW:

This civil engineering and surveying firm is approaching two decades of proven success in the competitive DFW market. The business was founded by an entrepreneurial engineer who built the practice in collaboration with three, next generation senior engineers who hold integral leadership roles. The firm also cultivates staff loyalty through a proactive, caring corporate culture that invests in personal and professional growth.

By combining their extensive, hands-on design and construction experience, the team of four leaders has achieved an uncommon record of profitability and performance. Together, they have developed a high degree of client trust that catalyzes consistent repeat business. Additionally, they have an established, stellar reputation that yields a high win rate with SOQ's and attracts new clients.

The firm specializes in complex, multifarious projects for municipalities, land developers, design professionals, contractors, and a pipeline company. Core competencies include: topographic and pipeline surveys; plats and ALTA surveys; feasibility and inflow/infiltration studies; hydrologic/hydraulic and water/wastewater system modeling; wastewater masterplans; engineering plans and bid documents; permitting and public involvement; and construction services. In addition, the owners have a network of sub-consultants that provide environmental, electrical, structural, landscape/irrigation; traffic engineering, and Level A/B SUE services.

In 2018, the leaders prepared a long-term business development plan that generated gains throughout 2019 and has led to record revenues and profitability in 2020, as well as a record project backlog that effectively secures the firm's financial performance through 2022.

### FINANCIAL OVERVIEW:

	2018	2019	TTM: 7/19 - 6/20
GROSS REVENUE	<b>\$1M</b>	<b>\$1.2M</b>	<b>\$1.75M</b>
ADJ. EBITDA	<b>\$136K</b>	<b>\$310K</b>	<b>\$803K</b>

*Ownership will consider 100% divestiture. Please request an NDA to receive financial data and company disclosures.*

### CONTACT INFORMATION:

**ABBY ARMSTRONG | 972.951.2312 | ABBY@USBIZSELL.COM**