



**Listing #2925**  
**Listing Agent: B. Dostal**

## Highly Profitable Electrical Contractor

**Type of Business:**

This highly profitable electrical contractor business for sale in Central Iowa has been providing superior electrical contracting services to a large residential customer base across a major metro area for over a decade. The business is equipped with the latest in modern client service technology to track all jobs. The fully-certified technicians are trained to provide superior customer satisfaction which is reflected in its record of increased sales and profitability. Additionally, the company also maintains one of the highest levels of Google customer satisfaction among its peers in Iowa.

**Market Opportunity:**

With its highly trained workforce supported by industry leading technology, this business is well postured for further growth. The business can be expanded across a larger territory by utilizing the capacity of the existing call center and professional administrative staff. Additionally, the business can expand the types of services offered to include home security, home network systems or commercial electrical contracting.

**Reason for Selling:**

Focus on other business interests.

**Financial Statistics:**

Outlined below is a snapshot of the YTD financials plus past three years revenue and net owner benefit.

	<u>8 Mos. 2020</u>	<u>2019</u>	<u>2018</u>	<u>2017</u>
<b>Revenue</b>	<b>\$874,601</b>	<b>\$1,251,416</b>	<b>\$1,019,535</b>	<b>\$959,052</b>
<b>N.O.B.</b>	<b>\$278,462</b>	<b>\$270,055</b>	<b>\$170,985</b>	<b>\$184,040</b>

\* Net Owner Benefit (N.O.B.) is the amount of cash generated by the business to be used at the discretion of the owner.

The Selling Price is **\$1,190,000** which includes all assets as shown on the asset list.

**Disclaimer: The information contained in this document is taken from sources provided by the seller and is not warranted or guaranteed by the Broker. Its content has been approved by the Seller and is subject to corrections and /or changes.**

**For more information on this outstanding acquisition opportunity, please contact:**

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