

BUSINESS FOR SALE

MULTIDISCIPLINARY THERAPY CLINIC



BUSINESS OVERVIEW

This multidisciplinary therapy clinic operating from a hub location in the Greater Vancouver Metropolitan Area has a long history of good service, reputation, and profitability. Multidisciplinary healthcare services include physiotherapy, chiropractic, registered massage therapy, acupuncture, and kinesiology.

With a large client base, this is an attractive opportunity for an existing therapists clinic looking for growth by acquisition, or an investor interested in the healthcare industry.

A customized layout for multidisciplinary practice, dedicated staff for daily administration of direct third-party billings, and technology system in both administration and patient management provide a turn-key opportunity to the new owner to grow the business to the next level.

The clinic temporarily closed during the pandemic. Since reopening, the therapists have been fully booked. Efficiency in patient management enables zero waiting times for patients, meeting social distancing requirements provided by the government and health agencies.

NORMALIZED FINANCIAL SUMMARY

	NORMALIZED REVENUES	EBITDA *	SDE **
PROJ. 2020	\$ 590,000	\$ 196,000	\$ 256,000
FYE 2019	\$ 445,000	\$ 157,000	\$ 236,000
FYE 2018	\$ 374,000	\$ 155,000	\$ 221,000
FYE 2017	\$ 416,000	\$ 166,000	\$ 217,000

* EBITDA - Earnings Before Interest, Taxes, Depreciation, and Amortization

** SDE - Seller's Discretionary Earnings

SALE INFORMATION

Type of Sale: Share Sale

BUSINESS ASKING PRICE: \$350,000

Inclusions in Asking Price:

- Operational Balance Sheet Inclusive of:
 - Furniture, Fixtures, & Equipment / Goodwill / Normal Net Working Capital of \$20,000

For more information on this business, please contact:

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COMPANY PROFILE

Listing ID:	VANCOBC002-N392
Location:	Metro Vancouver, BC
Type of Entity:	Corporation
NAICS 62134:	Physical Therapists

HIGHLIGHTS

- Well established for over two decades
- Great location in the hub of a densely populated area
- Multidisciplinary healthcare practices provide one-stop solution to patients
- Stable history of profitability
- Large patients base
- Technology system in both administration and patient management in place
- Valuable electronic clinical records in place
- Staff handle day-to-day administration
- Adaptability in the ever-changing healthcare industries



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