

**WHOLESALE WAREHOUSE CLUB & CONSUMER
GOODS IMPORTER / DISTRIBUTOR SERVICING
NY, NJ, CT & PA
(DISTRIBUTION, HEALTH - BEAUTY - CANDY -
NON-PERISHABLE MEATS & CHEESES -
FROZEN FOODS - NON-ALCOHOLIC
BEVERAGES -)**



BRONX, New York

Listed Price: **\$ 13,000,000**

Listing ID: **CNY3331102**

Listing Details

Gross Revenue: \$ 37,441,952

Cash Flow: \$ 3,048,042

FFE: \$ 300,000

Inventory: \$ 5,000,000

Form of S Corp

Ownership:

Terms and NEGOTIABLE

Conditions:

Training & Support:

Seller will completely train a new owner.

Seller is open to continue running the business for a new owner for an extended period of time.

Listing Summary

Business

Description: **: THIS DISTRIBUTORS CORE CLIENTELE ARE OWNERS OF REGIONAL SUPERMARKETS, CONVENIENCE STORES, BODEGAS AND OTHER SMALL STORES. What customers see when they enter the facility is a selling**

floor setup and organized exactly like a traditional warehouse club with proper signage, products and inventory all neatly displayed and organized on metal racked shelves.

The 50,000 square foot warehouse is well organized and filled from floor to ceiling. The \$5,000,000 of inventory includes a wide assortment of non-perishable food items, over the counter drugs, beauty aids and other dry goods. In all they stock over 6,000 different items that are routinely purchased by their loyal



customer base who come from all over the region. This company carries many items that no other competitor has. All the items are bar-coded and all purchases are recorded on the POS system. In addition the facility is monitored by security camera to prevent theft. The company owns 4 trucks that are used for deliveries.

This Company Sales are focused in the following categories:

- - Health

- - Beauty

- - Candy

- - Non-Perishable Meats & Cheeses

- - Frozen Foods

- - Non-Alcoholic Beverages

- - Paper Goods

- - Janitorial Supplies

Historical

Summary:

0. **Established 28 years ago this Company has been built at a steady pace due to managements focus on constantly delivering a positive experience to their customer base.**

***The company recently moved from a 28,000' building into its brand new 50,000' facility. This new location has ample room for storage allowing the company to now meet minimums and buy direct from major vendors vs purchasing from sub-distributors increasing the companies bottom line.**

****The Company recently expanded it's cold non-perishable meats and cheese offerings and increased its frozen food section significantly.**

*****Deliveries through online ordering and orders from sales agents calling on**

**sales agents earning on
customers in the field
continue to increase every
year.**

******The business is
considered an “Essential”
Business.**

**ALL SALES ARE
RECORDED AND ON THE
BOOKS. This business
grows every year and 2020
will be the biggest year yet!**

Owner

Qualifications:

0. **General business experience. Distribution and purchasing experience a plus.**
1. **Spanish language knowledge helpful but not necessary.**

Competition:

0. **: A true leader in its market catering to the ethnic markets on items that no other competitor sells.**
1. **This company also imports specialty items that they have alone.**

Potential Growth:

Growth will continue into the future with the companies recent strategic move to a new facility, continuing to add product lines, adding more salesman to target underserved markets and continuing to add proprietary imported items.

Financing/Terms: NEGOTIABLE

Location

Lease Expire: 0000-00-00

Option: Y

Lease Security: 116000

Monthly Rent: \$ 58,300

Square Footage: 50000

Type of Location: Stand Alone

Facilities:

Brand new 50,000 square foot building located at the entrance to one of the most important and vibrant commercial zones in the Tri-State area. The interior selling floor is completely and newly pallet racked and the frozen food section has been outfitted with all new walk-in refrigeration and frozen food display cases. The building has 7 loading docks and a great parking lot. More than enough storage space inside to buy direct from vendors. The facility is monitored by an advanced security camera system and full alarm. Company owns 4 delivery trucks which are parked on the premises.

Operation**Year Established:** 1992**Days & Hours of** M-F 7AM-6PM SAT 7AM-1PM**Operation:****Owner Hours:** 40**Employees:** 24**Managers:** 2**Absentee Owner:** No[\(Edit\)](#)