



LAWN SERVICE COMPANY SERVICING HOUSTON & SURROUNDING AREAS

Listing ID #: 8245
Listing Agent: Fernando Saldivia

General Information

Facilities

Year Established: 1999
Year Acquired: 1999
General Location: Houston - NW
Employees: FT: 6 PT: 1 Contract: 0 Owners: 1
Operating Hours: 6 days, Mon - Fri 7am - 5pm; Sat 7am - 12pm

Reason for Sale: Owner wants to pursue non-related business interest.

Type: Home-Based Business
Size: N/A
Rent/Mo: \$0
Lease Expires: Seller owns property
Renewal Option: N/A

Security Dep: \$0
Land Area: N/A
CAM \$0 Taxes \$0 Ins. \$0

Business Summary

Great opportunity to acquire a profitable and established lawn service business. Business proudly serves the following areas: NW Houston, Spring, Woodlands, Tomball, and Cypress. 90% is residential, 10% commercial. Average billing rate is \$45 residential, \$75-\$1100 commercial. The business has a strong reputation and loyal active clients. Revenues consist of 70% lawn maintenance and 30% landscaping/irrigation/fencing/lighting. The experienced and well-trained employees are W-2s, not contractors, which sets them apart from the competition. New business is generated solely from word-of-mouth/referrals (100%). Significant opportunity for growth by focusing on obtaining commercial accounts, implement marketing campaign, and adding other related services. Consistent cash flow. No evenings or nights! Owner will provide training to ensure a smooth transition.

Assets Included All assets of the business except exclusions. See list of equipment in file.

Assets Excluded Cash, Accounts Receivable, Deposits and Personal Items.

Assets Leased None

Growth Potential Expand to other neighborhoods not already served by implementing marketing campaign. Add additional related services. Seek out commercial accounts.

Financial Summary

Business Price:	\$250,000	Gross Revenue:	\$398,022 (Actual)
Real Estate Price:	\$0	Discretionary Earnings:	\$142,811 (Actual)
Net Liquid Assets:	\$0	FF&E:	\$45,000
Total Investment:	\$250,000	Inventory at Cost:	\$0
Down Payment:	\$250,000	Auto & Truck:	\$27,500

The above information has been obtained from the Seller. Certified Business Brokers has not verified this information, nor does it make any representations, express or implied, that this information is accurate. All prospective Buyers should verify information to their satisfaction. Numbers designated as "Proforma" are estimates by the Seller that are not supported by Financial Statements or Tax Returns.