

FINANCIALLY HEALTHY FITNESS GYM, SEMI-ABSENTEE OWNER

Profile #1619

This is one of the top and best fitness franchises in the nation. As a well-known brand, this location continues to grow as word of mouth spreads and online reputation increases daily with exceptional customer reviews. Even with the recent COVID-19 shutdown and re-opening, more new members have signed up than anticipated due to lack of local competition and other gyms that went out of business. With local mask mandate removed, personal training has come back strong the last 3 months with an estimated Adjusted EBITDA over \$300K+ this year! The owner has trained managers in place to run the day-to-day operations. This is an ideal opportunity for a buyer with fitness industry experience looked for a Colorado location or an individual buyer looking to own their first gym in an area of town that continues to attract health conscience families. Both the gym and real estate are available for sale making this a rare opportunity in the fitness industry. The buyer will receive hands-on training from both the owner and the franchisor. This franchise has also been pre-qualified by multiple SBA lenders for qualified buyers.

Business Highlights

- Nationally Branded
- Established Location
- Monthly Recurring Revenue
- Great Online Reputation
- High Growth Potential
- Real Estate Available

Purchase Price and Terms

Business \$1,095,000
 *Down Payment (est. at 15%) \$170,000
 *Terms (est.): 10 years, 6%, \$10,600/month
 *Assumes buyer qualifies for SBA guaranteed financing.

Corporate | History

- Established in 2007
- S Corporation
- Pursuing Other Opportunities

Location | Facilities

- Southern Colorado
- 20,000 sf (approximate)
- Lease or Purchase Options

Customers

- Ages 14-80+
- Within 3-5 miles
- Growing Population

Sales | Marketing

- Word of Mouth
- Social Media
- Annual Sponsored Events

Products

- Monthly Memberships
- Fitness Classes
- Personal Training

Management | Staff

- 4 full-time employees (includes owner)
- 24 part-time employees

FINANCIAL HIGHLIGHTS

	Gross Sales (\$)	Adjusted EBITDA (\$)
2018	629,085	246,163
2019	844,051	277,590
2020	676,213	258,073
Mar-May 2021*	202,810	86,613

* last 3 months based on Seller's internal financial statements

ASSETS INCLUDED (estimated)

Furniture & Fixtures	\$25,000
Fitness Equipment	\$921,000
Franchise Transfer Fee	\$19,500
Total	\$965,500



All information has been provided by the Seller and is not warranted by The FBB Group, Ltd.