



Listing #2938
Listing Agent: S. Stricker

Apparel Screen Printing and Embroidery Business

Type of Business:

This apparel screen printing and embroidery business in Iowa wholesales t-shirts, sweatshirts, caps and other custom products to their customers. They have large order repeat business from customers all over the United States. The business is well-known for their extensive custom design work which is done in-house by talented graphic designers. The employees are knowledgeable in the screen printing and embroidery business which has helped the company attain a great reputation in the industry.

Market Opportunity:

There is tremendous opportunity to grow this business by adding online sales and selling directly to the public. The business could also add more workers and run additional shifts. An expansion of their product line to include other advertising specialty items could also be a new stream of revenue for the business.

Reason for Selling:

Retirement.

Financial Statistics:

Outlined below is a snapshot of the revenue and net owner benefit. Net Owner Benefit (N.O.B.) is the amount of cash generated by the business to be used at the discretion of the owner.

	<u>6* Mos. 2021</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>
Revenue	\$2,004,656	\$1,446,765	\$2,120,738	\$2,163,370
N.O.B.	\$342,668	\$101,772	\$275,205	\$264,222

*The 2021 Revenue and (NOB) numbers have been annualized using 6-month year-to-date numbers as a base.

The cash flow number shown in the listing (\$274,806) was calculated by doing a 4-year weighted average with 2020 given a low weighting due to the outlying COVID event.

The Selling Price is **\$850,000** which includes all assets as shown on the asset list.

Disclaimer: The information contained in this document is taken from sources provided by the seller and is not warranted or guaranteed by the Broker. Its content has been approved by the Seller and is subject to corrections and /or changes.

For more information on this outstanding acquisition opportunity, please contact:

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