

SPECIALTY CONSTRUCTION CONTRACTOR

Profile # 1221

This highly reputable Specialty Construction Contractor is an industry leader, providing turnkey services for projects of all sizes and scope. The company serves many sectors of the building construction market including, but not limited to multifamily, office, retail, institutional, and light industrial clients. This business would be an attractive acquisition for another similar business looking to expand into Colorado's rapidly growing front range, or for an entrepreneur with an engineering/construction background looking to acquire an established profitable business. It does major project work with solid profit margins for many clients, including government entities and commercial accounts.

Business Highlights

- Well-Established
- Strong Reputation
- Experienced Staff
- Repeat Business/Referrals
- Diversified Customer Base
- Opportunities for Growth

Purchase Price and Terms

Purchase Price and Terms to be suggested by Purchaser.

Corporate | History

- Established 30+ years
- S-Corporation
- Owners Retiring

Location | Facilities

- Northern Colorado
- 6,000 sq ft., 1.75-acre yard
- Leased

Customers

- General Contractors
- Municipalities

Sales | Marketing

- Word-of-Mouth/ Referrals
- Management acknowledges that marketing can be substantially improved

Services

- Commercial/Residential Projects

Management | Staff

- ~100 full-time employees (Including owner)

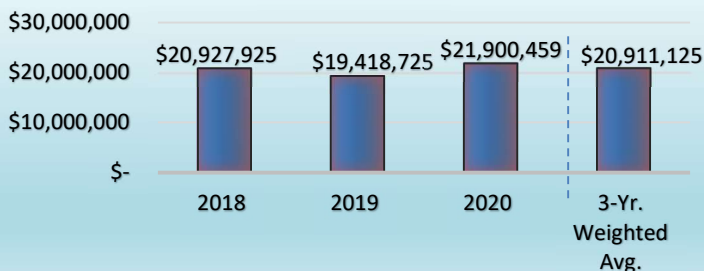
FINANCIAL HIGHLIGHTS

	Gross Sales (\$)	Adj. EBITDA (\$)
2018	20,927,925	4,446,760
2019	19,418,725	2,529,165
2020	21,900,459	2,821,700
3-Yr. Weighted Avg.	20,911,125	3,145,032
2021 (Jan-Jun)	12,152,201	1,777,017

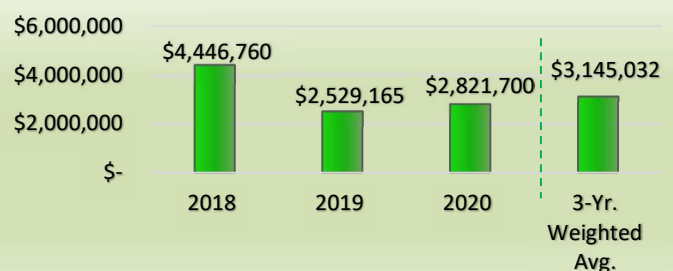
ASSETS INCLUDED (estimated)

Furniture, Fixtures & Equipment	\$ 795,000
Vehicles	\$ 1,190,000
Total	\$ 1,985,000

Gross Sales



Adjusted EBITDA



All information has been provided by the Seller and is not warranted by The FBB Group, Ltd.