



Listing #2934
Listing Agent: S. Stricker

Rural Garbage and Recycling Service Business

Type of Business:

This rural garbage and recycling service business for sale in Iowa services approximately 1,300 residential customers in a 60-mile area. While their primary focus is to provide routine pickup service for trash and recycling, they also offer specialty trash pick up for an additional charge on a call-in basis. The business has built an excellent reputation for providing affordable and reliable service to their customers and receive calls to add service from new customers weekly.

Market Opportunity:

As this business routinely receives requests from urban customers for their services, they could expand into the various towns in their area. The business could also grow by expanding their rural territory, adding employees and collection trucks, and increasing their hours of operation. Additional revenue streams could be added by offering roll-off dumpsters to commercial clients in the area or by construction debris hauling.

Reason for Selling:

The owners are ready to retire.

Financial Statistics:

Outlined below is a snapshot of the revenue along with the net owner benefit.

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Revenue	\$415,521	\$408,584	\$394,376
N.O.B.	\$177,952	\$168,855	\$171,043

* Net Owner Benefit (N.O.B.) is the amount of cash generated by the business to be used at the discretion of the owner.

The Selling Price is **\$750,000** which includes all assets as shown on the asset list.

Disclaimer: The information contained in this document is taken from sources provided by the seller and is not warranted or guaranteed by the Broker. Its content has been approved by the Seller and is subject to corrections and /or changes.

For more information on this outstanding acquisition opportunity, please contact:

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