

Residential Landscape Contractor

Profile #0421

Founded over 30 years ago, this company has a reputation for appealing landscape designs from xeriscape to traditional and is focused on the residential market. The company's unique design process and construction services cater to high-end homes by providing exceptional creativity and elegance. Its long-term employees embrace work culture and values that are unique to the business as they are rooted deep in its history and are a primary reason for the continued success of the company over its existence. We believe this would make a great acquisition for an individual buyer with industry experience motivated to own and manage a well-seasoned landscaping business. This would also make a great acquisition candidate for an existing landscape business looking to break into the southern Colorado market, and looking to expand by acquisition, or a synergistic buyer looking to diversify.

Business Highlights

- Well-established
- Great reputation
- Experienced, skilled staff
- Wide array of services
- Significant growth potential
- Real estate available for lease or purchase

Purchase Price and Terms

Business	\$575,000
*Down Payment (est.)	\$145,000
<i>*Assumes buyer qualifies for SBA guaranteed financing.</i>	

Corporate | History

- Established in 1984
- S-Corporation
- Owner looking to Retire

Location | Facilities

- Southern Colorado
- 2,200 sf (office) / 1.49 acres (yard)
- Real estate available for lease or purchase

Customers

- High-end residential home builders
- Existing homeowners upgrading their landscaping
- Southern Colorado Front Range

Sales | Marketing

- Strong internet presence
- Word of mouth

Services

- Full-Service Landscape Design
- Landscape Construction
- Outdoor Water Features

Management | Staff

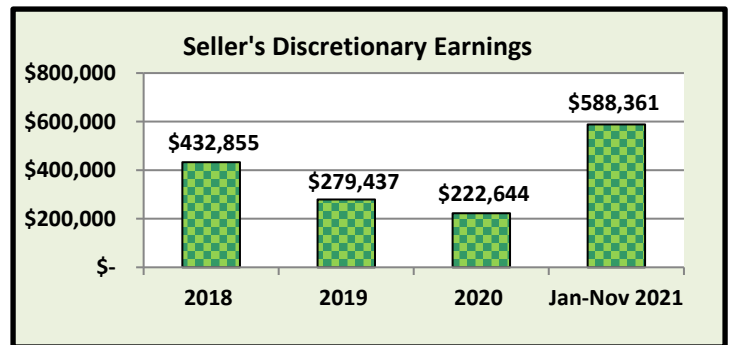
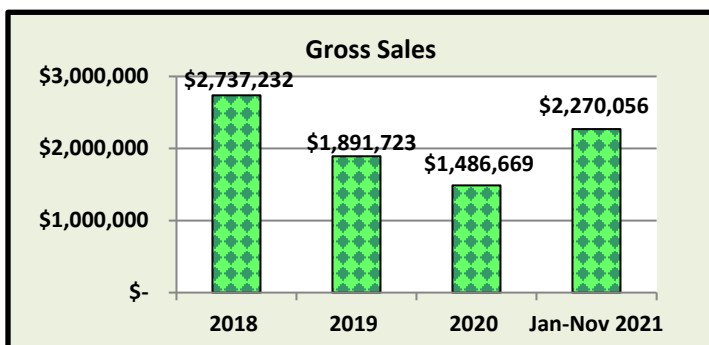
- 7 full-time employees (Includes owners)
- 20 part-time employees (seasonal)

FINANCIAL HIGHLIGHTS

	Gross Sales (\$)	SDE (\$) (Business only)
2018	2,737,232	432,855
2019	1,891,723	279,437
2020	1,486,669	222,644
2021 (Jan.-Nov.)	2,270,056	588,361

ASSETS INCLUDED (estimated)

Furniture, Fixtures & Equipment	\$150,000
Vehicles	116,000
Inventory	35,000
Total	\$301,000



All information has been provided by the Seller and is not warranted by The FBB Group, Ltd.