

BUSINESS FOR SALE

WESTERN CANADIAN CHILDCARE SERVICES ENTERPRISE



BUSINESS OVERVIEW

Industry:	Childcare Services	Location:	Western Canada
Type of Entity:	Corporation		

This is an opportunity to acquire a highly profitable childcare services enterprise. This company has an excellent reputation within its market, with reoccurring federal government subsidies in place.

The company has management in place at each of its locations that are geographically located in highly desirable and fast-growing areas. It is well positioned in the childcare services industry which is expected to grow substantially over the next several years due to the industry tail winds of reduced unemployment and an increase in the number of children requiring dependable care.

The ideal acquiring party will have childcare services industry knowledge and expertise, and a desire to capitalize on synergies, market opportunities to take the business to the next level, and enter new geographical markets.

SALE INFORMATION

Pacific Mergers and Acquisitions has been retained by the Shareholders of the Company as exclusive advisors to manage the sale of the shares of the Company and its business as a going concern, on a cash-free, and debt-free basis.

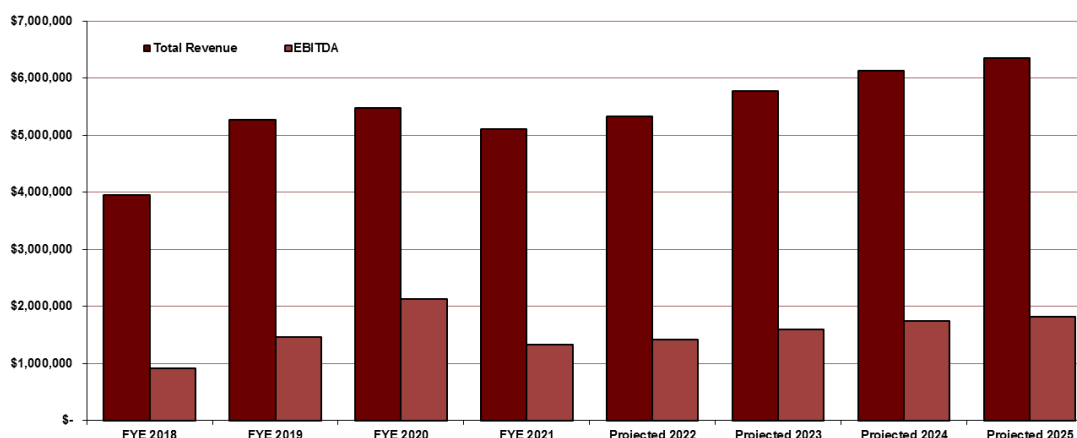
A **Structured Transaction Process** will be held, with a minimum expectation of value consideration of 5.5x Earnings. All information requests by interested parties must be directed to Pacific and subject to Pacific's acceptance of their non-disclosure and transactional capacity.

NORMALIZED FINANCIAL SUMMARY

Historical			Projected		
YEAR	REVENUES	EBITDA	YEAR	PROJ. REVENUES	PROJ. EBITDA
FYE 2021	\$ 5,110,000	\$ 1,332,000	PROJ. 2025	\$ 6,355,000	\$ 1,824,000
FYE 2020	\$ 5,476,000	\$ 2,128,000	PROJ. 2024	\$ 6,134,000	\$ 1,739,000
FYE 2019	\$ 5,272,000	\$ 1,470,000	PROJ. 2023	\$ 5,767,000	\$ 1,593,000
FYE 2018	\$ 3,945,000	\$ 916,000	PROJ. 2022	\$ 5,329,000	\$ 1,416,000

FYE 2021 is based on Management-Prepared Financials. FYE 2020 is considered an outlier due to COVID-19 subsidies received. FYE 2019, FYE 2021, and PROJ. 2022 are considered as normal business performance.

4-Year Historical & Projected Performance



Average EBITDA Margin of 28%

KEY INVESTMENT HIGHLIGHTS

Highly Profitable Essential Service in High-Growth Industry

Excellent Reputation

Government Subsidies in Place

Management in Place



With Offices in
Vancouver, Victoria, and Kelowna

Head Office: 625 Howe Street, Suite 215
Vancouver, BC Canada V6C 2T6

Tel: (604) 696-6111 Fax: (604) 696-6119

For more information on this business, please contact:

ANDREW J. BROWN | CBI

Pacific Mergers & Acquisitions
| direct | (778) 329-9558
| email | abrown@pmabb.com