

BUSINESS FOR SALE

ESTABLISHED FREIGHT FORWARDING COMPANY



BUSINESS OVERVIEW

This is a unique opportunity to acquire an established full-service shipping provider that provides logistic services to clients across North America.

The company provides fast and cost-effective shipping options to their clients by connecting them with reputable transportation companies. As a non-asset based freight forwarding company, they are able to maintain low overhead and consistent revenue.

With a long-standing history and strong reputation of exceptional service and reliable delivery, this company is poised for a new owner/operator or would make a great addition to an existing brokerage.

NORMALIZED FINANCIAL SUMMARY

| | NORMALIZED REVENUES | SELLER'S DISCRETIONARY EARNINGS |
|------------|---------------------|---------------------------------|
| PROJ. 2022 | \$ 2,660,000 | \$ 186,000 |
| FYE 2021 | \$ 1,649,000 | \$ 107,000 |
| FYE 2020 | \$ 2,663,000 | \$ 178,000 |
| FYE 2019 | \$ 2,436,000 | \$ 219,000 |

SALE INFORMATION

Type of Sale: Share Sale

BUSINESS ASKING PRICE: \$450,000

Inclusions in Asking Price:

- Operational Balance Sheet Inclusive of:
 - Furniture, Fixtures, and Equipment / Goodwill / Normal Net Working Capital of \$110,000 (Inclusive of Inventory)

For more information on this business, please contact:

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COMPANY PROFILE

| | |
|-----------------|----------------------------------|
| Listing ID: | VANCOBC002-N541 |
| Location: | British Columbia |
| Type of Entity: | Corporation |
| NAICS 488510: | Freight Transportation Agreement |

HIGHLIGHTS

- Non-asset-based freight forwarding
- Exceptional customer service
- Strong reputation for reliable shipments
- Currently home-based, can be run from anywhere
- Consistent history of profitability
- Well-positioned for growth opportunities or to tie into an existing brokerage
- Secures trans-border shipments for local and international clientele

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