

RESIDENTIAL DRYWALL CONSTRUCTION COMPANY

Profile #2221

For over 35 years, this drywall company has built long standing relationships with many of the top home builders along the Front Range. The consistently high quality work has resulted in one of the strongest reputations in the home building industry. The company provides turn-key services from delivery to hanging, taping, and texturing. The owner is willing to stay on board to help manage the business (time negotiable) and has a well trained supervisor in place along with dependable employees. This is an ideal acquisition for an industry buyer looking to expand geographically in the Colorado market or an experienced individual with general construction background who can take advantage of the key relationships in place. This business can continue to grow by expanding locally, adding commercial contracts, and implementing digital marketing.

Business Highlights

- Long Standing Reputation
- Established Suppliers
- Strategic Location
- Repeat Customers
- Trained Staff
- Growing Back Log

Purchase Price and Terms

Purchase Price To Be Suggested

Corporate | History

- Established in 1984
- S Corp
- Owner is Retiring

Location | Facilities

- Southern Colorado
- 5000 sf (approximate)
- Lease or purchase options

Customers

- Residential Home Builders
- Construction Companies
- Custom Home Builders

Sales | Marketing

- Strong word-of-mouth
- Repeat Customers

Products | Services

- All Drywall Services
- Service/Maintenance
- Estimating

Management | Staff

- 8 full-time employees
(includes owner)

FINANCIAL HIGHLIGHTS

	<u>Gross Sales (\$)</u>	<u>Adj EBITDA (\$)</u>
2018	5,632,703	1,026,387
2019	6,191,860	702,546
2020	7,550,936	1,065,260
2021*	7,812,171	1,215,865

**compiled using Seller's Internal Profit & Loss Statement*

ASSETS INCLUDED (estimated)

Furniture, Fixtures & Equipment	\$ 82,000
Vehicles	283,000
Total	\$365,000

Real Estate \$1,650,000



All information has been provided by the Seller and is not warranted by The FBB Group, Ltd.